



CAPABILITY STATEMENT





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1. COMPANY DETAILS

Trading Name:	Jet Engineering	ABN:	56 041 578 148
Year Established:	2006	Number of Employees:	18
Website: Enquiries:	www.jeteng.com.au info@jeteng.com.au	Street Address:	Shed 1 3B David Muir Street Slade Point Mackay QLD 4740
Primary Contact:	Shayne Ritchings Business Manager 0412 747 784 shayne.ritchings@jeteng.com.au	Postal Address:	PO Box 900 Mackay QLD 4740
		Phone Number: Fax Number:	07 4955 0747 07 4955 0325
Principals:	Shayne Ritchings Business Manager 0412 747 784 shayne.ritchings@jeteng.com.au	Tony Hutchinson Operations Manager 0412 747 746 tony.hutchinson@jeteng.com.au	
Corporate Structure:	Jet Engineering is a partnership between the following two entities: SD and CC Ritchings Pty Ltd as trustee for SD and CC Ritchings Family Trust, and TA and JC Hutchinson Pty Ltd as trustee for TA and JC Hutchinson Family Trust		

2. COMPANY OVERVIEW

2.1. CORE COMPETENCIES

Jet Engineering is an integrated design and manufacturing business which specialises in the design, manufacture, maintenance, repair and modification of plant and equipment for the Bowen Basin mining industry. Our products and services include general engineering, certified lifting products, on-site services, conveyor products and underground mining products. Design and manufacturing capabilities are under the one roof which allows Jet Engineering to provide Clients with a full turnkey service and a single point of contact from concept to commissioning. The company employs a strong commitment towards health, safety, security, environment, quality and risk management. Jet Engineering serves the Bowen Basin mining industry using the following core competencies:

- **Design** – utilising trades persons with advanced qualifications in 2D and 3D drafting and extensive workshop and field experience. Designs are certified by an RPEQ Mechanical Engineer as required.
- **Drafting** – utilising Solid Works for 3D modelling, and AutoCAD Mechanical for 2D drafting to produce engineering drawings that comply with AS1100.201-1992: Mechanical Engineering Drawing
- **Fabrication** – utilising a modern 1,050m² workshop and 300m² concrete hardstand area, with the flexibility to handle all jobbing, repair and customisation requirements, including construct projects
- **Overhaul & Repair** – the longevity of Client's assets is maximised by maintaining assets to manufacturer specification through extensive overhaul and repair services
- **Customisation** – existing machines are modified to improve operator safety, functionality, or ease of maintenance
- **On Site Services** – skilled and experienced personnel are available for maintenance and projects wherever required throughout the Bowen Basin
- **Product Range** – provision of an extensive range of products specifically suited to the mining industry, which may also be modified or customised to suit the exact requirements of Clients.

2.2. BRIEF HISTORY

Jet Engineering was established in 2006 by founding Directors Tony Hutchinson and Shayne Ritchings who have over 32 years' experience in the manufacture, maintenance and operation of mining equipment. The company has grown rapidly since inception primarily from word of mouth referrals, from a two person operation to now employing 18 staff. Jet Engineering now has over \$500k worth of equipment and continues to achieve 40% sales growth rate per annum on average.



AT WORK: Jet Engineering owners Tony Hutchinson (left) and Shayne Ritchings work on the design of a new mining component from their Slade Point workshop.

Source: Photo by Industry Hub

2.3. INDUSTRY CAPABILITY

Jet Engineering is primarily focussed on the Bowen Basin mining industry. The Principals and staff together have over 147 years' experience in serving the mining industry, and have an in-depth understanding and firsthand experience of the daily pressures, complexities, management expectations and emergencies experienced daily in mining.

Source: Photo by Industry Hub

2.4. VALUES

Jet Engineering is proud to be a locally owned business, employing local people, supporting local suppliers and manufacturing in Australia. Its aim is to make its Client's lives easier by providing customised, full turnkey, one-stop-shop quality solutions within rapid turnaround times. The Principals are careful to maintain an enjoyable working environment and strict quality control. The company's highest priorities are safety, meeting Client demand and maintaining standards, culture and a team atmosphere.

2.5. COMPETITIVE ADVANTAGE

- **Preferred Supplier:** Jet Engineering is a preferred Tier 1 and Tier 2 supplier to the Bowen Basin mining industry.
- **Quality Services & Products:** A strong reputation has been achieved due to Jet Engineering's integrity, quality, innovation and extensive understanding and experience within the industry which is valued by Clients.
- **One-Stop-Fabrication Shop:** Customised services, repeatable products and a single point of contact from concept phase through to commissioning, has saved Client's time and money from needing to source from multiple agents to complete jobs which require a combination of design, drafting, fabrication and installation.

2.6. GEOGRAPHICAL AREAS SERVED

Jet Engineering primarily operates throughout the Bowen Basin and has strategic plans to:

- extend services to the Galilee Basin as coal mines are established in that region
- sell products into QLD's Surat Basin and NSW's Hunter Valley, Western, and Southern Districts as opportunities arise; ensuring opportunities do not impact on quality of service to core Clients.



3. CAPABILITIES & CAPACITY

Jet Engineering works closely with Clients to determine the best possible solution for requirements. All work is guaranteed and backup and support services are provided. The company primarily operates on dayshift, and weekends and night shifts are scheduled when required. Jet Engineering's main focus is small and medium sized projects for the mining industry which require a combination of our core services: design, drafting, fabrication and installation.

3.1. CUSTOMISED SERVICES

Jet Engineering's engineering and jobbing services are highly customised specifically to the needs of its Clients in the mining industry throughout the Bowen Basin. Customised services include:

Design	<ul style="list-style-type: none">• Jet Engineering utilises trades persons with advanced qualifications to carry out design work from a practical perspective. Possessing both workshop experience and field experience, design personnel are able to design products that are easier to fabricate, and more user friendly to the end users on site.• Prior to commencing design, each project is assess against the following criteria:<ul style="list-style-type: none">○ Is certification and / or finite element analysis required by the Client?○ Will there be unacceptable risk to personnel or property if the product fails?○ Is weight and / or material minimisation important to the end product? <p>If any of the above criteria apply, designs are submitted for certification by a registered professional engineer.</p>
Drafting	<ul style="list-style-type: none">• SolidWorks and AutoCAD Mechanical are utilised to produce engineering drawings that comply with AS1100.201-1992: Mechanical Engineering Drawing.• Qualified drafting personnel are able to accurately measure and draw existing components and structures. This allows our workshop to produce components that fit to existing structures and machines without costly and time consuming field modifications.
Fabrication	<ul style="list-style-type: none">• Jet Engineering operates a modern 1,050m² workshop in Mackay, which is completely integrated with the operation of the design and drafting sections of the business.• The workshop has the resourcefulness and flexibility to handle all jobbing, repair and customisation requirements, whilst specialising in small and medium design and construct projects.• Jet Engineering also has the capability to: customise foreign-built machines to meet Australian safety standards; custom make certified lifting solutions to meet Client requirements and Australian standards (including making existing equipment compliant).• Wherever possible, materials are CNC cut (laser cut, water jet or profile cut) to ensure accuracy, high quality finish and repeatability. Work undertaken is accurately recorded to ensure it can be reproduced if required and records are kept indefinitely.
Overhaul & Repair	<ul style="list-style-type: none">• Jet Engineering is able to maximise the longevity of its Client's assets by maintaining assets to the manufacturer's specification through extensive overhaul and repair services.
Customisation	<ul style="list-style-type: none">• Clients' existing machines are modified to improve operator safety, functionality, or ease of maintenance.
Installation	<ul style="list-style-type: none">• Jet Engineering has the personnel and equipment to install and support product wherever required. Site work has been undertaken at the majority of coal mines throughout the Bowen Basin, as well as at the Coal Terminals North and South of Mackay.

3.2. FACILITIES & EQUIPMENT

Facilities	<ul style="list-style-type: none"> • 1,050m² Workshop • 300m² concrete hardstand area
Workshop Equipment	<ul style="list-style-type: none"> • 1 x Eimco 913-6 (for commission and testing QDS attachments) • 4 x 560 Amp 3 Phase MIG Welders (CIGWeld Transmig 500i) • 1 x 400 Amp 3 Phase MIG welder (WIA Weldmatic Fabricator) • 1 x 275 Amp Single Phase MIG Welder (CIGWeld Transmig 275) • 1 x 255 Amp Single Phase MIG Welder (Lincoln Rediweld 255) • 3 x 175 Amp Single Phase MIG Welder (CIGWeld Transmig 175) • 1 x 170 Amp Single Phase MIG Welder (Lincoln SP170-T) • 2 x 175 Amp DC Tig Welders (Thor Essetti 175C) • 1 x Stitch Mogygy (Gulco GM-03-100) • 1 x Quickie Cutter • 3 x Magnetic Base Rotabroaches • 1 x Geared Head Drill Press (Metalmaster GHD-45A) • 1 x Band Saw (Hafco BS-10AS) • 1 x Pipe Bender (Steelmaster SM-UNI70C) • 1 x 100 Tonne Pressbrake (Herless) • 1 x Sheetmetal Panbrake • 1 x Set of Sheetmetal Rollers • 1 x 3 Tonne Forklift • 1 x 5.5 Tonne Forklift • 1 x 3 Tonne Gantry Crane (Electric Hoist) • 1 x 2 Tonne Gantry Crane (Manual Hoist)
Site-Work Equipment	<ul style="list-style-type: none"> • 1 x 4495kg GVM Iveco Daily, Mine Site Compliant (including BMA), equipped as follows: <ul style="list-style-type: none"> ○ 1 x Vantage 580 Diesel Welder (Mine Site Compliant) ○ 1 x LN25 Wire Feeder ○ Oxy - LPG Heating and Cutting Equipment ○ 1 x 175 Amp Single Phase MIG Welder (CIGWeld Transmig 175) ○ 1 x Diesel Engine Powered Air Compressor (Airmac V40D-ES) ○ Gouger Handpiece ○ Various Hand and Power Tools • 1 x Mitsubishi Triton Dual Cab, Mine Site Compliant (including BMA), equipped as follows: <ul style="list-style-type: none"> ○ Mine Site Compliant Flat Deck Trailer (including BMA) ○ 1 x Vantage 580 Diesel Welder (Mine Site Compliant) ○ 1 x LN25 Wire Feeder ○ Oxy - LPG Heating and Cutting Equipment ○ 1 x 175 Amp Single Phase MIG Welder (CIGWeld Transmig 175) ○ 1 x Diesel Engine Powered Air Compressor (Airmac B24D-ES) ○ Gouger Handpiece ○ Various Hand and Power Tools



3.3. SOFTWARE & IT SYSTEMS

Jet Engineering's operations are facilitated by a modern, dependable IT system. Running on a Windows SBS platform, the dedicated server features mirrored drives, uninterrupted power supply (UPS), and a physical firewall. Data is protected by automated hourly back-ups, with a copy stored off premises at all times. All terminals throughout the premises are connected via Cat 6 data cabling.

The following programmes are used in day to day operations:

- Solid Works
- AutoCAD Mechanical
- Quickbooks
- Microsoft Office (Outlook, Excel, Word, Powerpoint)
- Microsoft Project.

Jet Engineering's strategic plans include implementing one of the following ERP systems in the second half of 2013: Epicor, M1, ITMS or Ostendo. These four programs were identified as best matching our requirements during a preliminary evaluation process.

3.4. PRODUCT RANGE

Jet Engineering has built up an extensive range of products specifically designed for the mining industry. These products can be supplied in their existing design, or modified and customised to suit the exact requirements of Clients. The following list illustrates a sample of products with existing designs:

General Engineering

- Pump Bases
- Transport Baskets
- Machinery Overhauls and Repairs
- Work Benches
- Mesh Reeler
- Machine Customisation and Modification

Certified Lifting Products

- Machine Stands
- Wheel Motor Lifting Brackets
- Monorail A-Frames
- Trestles
- Gantry Cranes
- Lifting Beams
- Man Baskets
- Steel Racks

On Site Services

- On Site Welding and Repairs
- Crack Repairs
- Machine Overhauls
- Wear Liner Installation

Conveyor Products

- Transfer Chutes
- Underpass Guards
- Diagonal Plough Scrapers
- Guards
- Overpasses (walk-overs)
- Jib Frames

Underground Mining

- Tyre Handlers
- Dewatering Pods
- Man Baskets
- Reeling Products (reels, reelers, etc)

Refer Photo Gallery: <http://www.jeteng.com.au/photo-gallery.php>.

3.4.1. Proprietary Products / Inventions / Patents

Jet Engineering has developed the following proprietary products:

- QDS Tyre Handler
- QDS Offset Attachment (Innovation Patent Pending)
- Cribwash
- Mesh Reeler

4. TRACK RECORD – MAJOR PROJECTS

4.1. TYPICAL VALUE OF PROJECTS & FINANCIAL CAPABILITY

Jet Engineering has the financial capability to manage projects that typically value from \$20,000 up to \$1,000,000.

4.2. MAJOR CLIENTS

Jet Engineering's Major Clients include:



BHP Billiton Mitsubishi Alliance



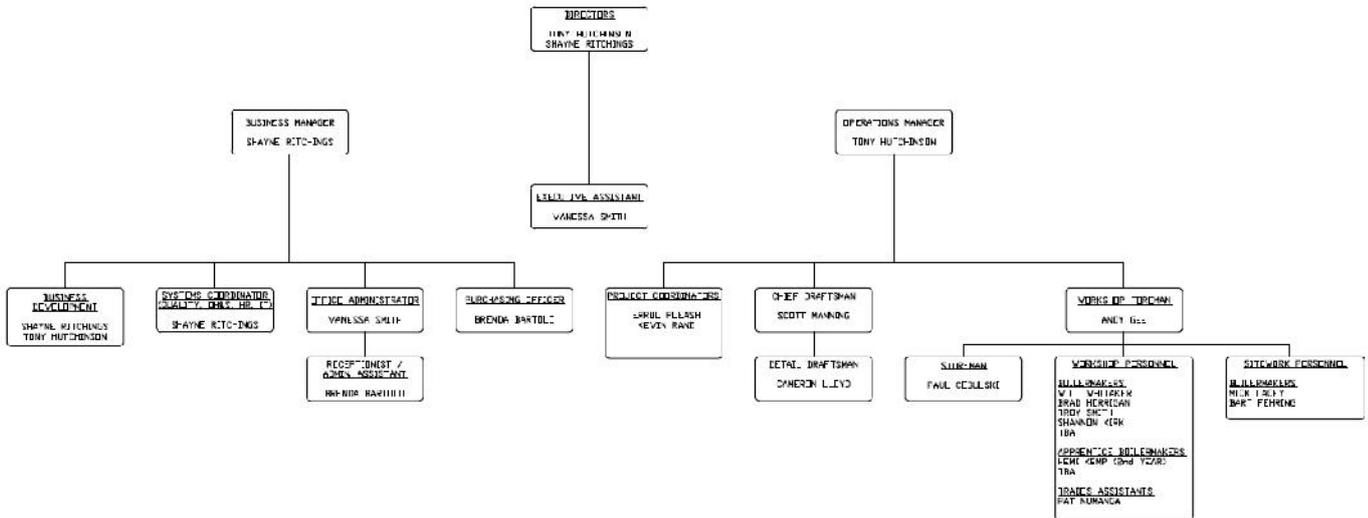
4.3. MAJOR PROJECTS

Jet Engineering's Major Projects include:

Project Details	Project Deliverables	
<p>Client: North Goonyella Coal Description: QDS Dewatering Pods Cost: \$795k Duration: 57 weeks (in two stages)</p>	<p>Deliverable: Design, manufacture and testing of 9 x QDS Dewatering Pods Achievements: Designed from the ground up for simplicity of operation, and ease of maintenance. The completely modular design ensures that every maintenance activity can be carried out safely and quickly, ensuring the lowest total cost of ownership over the life of the asset.</p>	
<p>Client: Xstrata Newlands Coal Description: QDS Tyre Handler Cost: \$158k Duration: 42 weeks</p>	<p>Deliverable: Design, manufacture and testing of prototype QDS Tyre Handler Achievements: The QDS Tyre Handler is the first of its kind in the world. Featuring a combination of off the shelf and custom manufactured components, the design has been certified for a WLL of 900kg. The finished product was described by the customer as being "exquisite"</p>	
<p>Client: BMA Broadmeadow Mine Description: Portal Extension Structure Cost: \$255k Duration: 18 weeks</p>	<p>Deliverable: Design, manufacture and trial assembly of extension structure for A Portal at Broadmeadow Mine Achievements: The design work for this project was so thorough that installation on site was completed in less than 3 days, and without having to make a single field modification. Project was delivered on time and within budget.</p>	
<p>Client: North Goonyella Coal Description: QDS Chain Reelers Cost: \$111k Duration: 14 weeks</p>	<p>Deliverable: Design, manufacture and commissioning of 3 x QDS Chain Reelers Achievements: Fresh, innovative design; Built strong to withstand the harsh underground environment; Project was delivered on time and within budget.</p>	
<p>Client: Komatsu Australia Limited Description: Hydraulic Steps for Haul Trucks Cost: \$146k Duration: 24 weeks</p>	<p>Deliverable: Design, manufacture, installation and commissioning of hydraulic steps on 8 x Komatsu 730E haul trucks Achievements: Simple, but heavy duty design. Lower cost than competitors' products. Project was delivered on time and within budget.</p>	

5. KEY PERSONNEL

5.1. ORGANISATIONAL STRUCTURE



5.2. PROFILE OF KEY PERSONNEL

<p>Shayne Ritchings Business Manager</p>	<p>Shayne Ritchings is one of the founding Directors of Jet Engineering with 20 years' experience in the Bowen Basin mining industry, including:</p> <ul style="list-style-type: none"> • 10 years' experience working in underground coal mines (3 years as a Mechanical Projects Engineer; 7 years as a Diesel Fitter) • 10 years' experience in project management and business management for OEM's and engineering firms who specialise in servicing the Bowen Basin mining industry. <p>Shayne is passionate about business systems development. This trait, in combination with his knowledge and understanding of the coal mining industry, results in a business that strives to consistently deliver exceptional outcomes for its customers by applying a systematic approach.</p> <p>Shayne is responsible for the strategic direction of the company, business development, client relationship management, major projects tendering, business administration, managing major projects and ensuring management systems comply with the Health Safety Security Environmental Quality requirements of clients.</p> <p>Qualifications:</p> <ul style="list-style-type: none"> • Associate Degree in Mechanical Engineering • Trade Qualified Diesel Fitter
<p>Tony Hutchinson Operations Manager</p>	<p>Tony Hutchinson is one of the founding Directors of Jet Engineering with 15 years' experience managing projects, design, and fabrication for OEM's and engineering firms which specialise in servicing the Bowen Basin mining industry.</p> <p>Tony's combination of extensive experience, training and natural creative flare give him an unparalleled ability to design advanced and innovative fabricated steel structures from a practical perspective.</p> <p>Tony is responsible for the strategic direction of the company, business development, innovative design, managing major projects, risk management and overall operations management to ensure client requirements are delivered to specification, on-time and within budget.</p> <p>Qualifications:</p> <ul style="list-style-type: none"> • Post trade qualifications in 2D and 3D drafting • Trade Qualified Boilermaker
<p>Andy Gee Workshop Foreman</p>	<p>Andy Gee has 27 years' experience in the fabrication and refurbishment of mechanical equipment for the mining and sugar industries. For the past 20 years, Andy has been in supervisory and management roles, and during this time has managed the construction of</p>



	<p>projects including stacker / reclaimers, ship loaders, 1000 tonne surge bins, dragline and excavator buckets and truck bodies. Andy has worked in supervisory roles at various mine sites and coal terminals throughout the Bowen Basin.</p> <p>Andy is passionate about employing Lean manufacturing techniques and 5S principles to run an efficient workshop that consistently produces quality products. Andy's approach to man-management centres around building a culture where people take pride in their work, and strive to continually improve their own performance.</p> <p>Andy is responsible for managing our production workforce, and ensuring that jobs are completed on time, within budget, and in accordance with the project specific quality requirements.</p> <p>Qualifications:</p> <ul style="list-style-type: none"> • Trade qualified Boilermaker
<p>Scott Manning Chief Draftsman</p>	<p>Scott Manning has 20 years' experience in the mechanical, structural and civil drafting fields, with 11 of these years spent servicing the Bowen Basin Mining Industry.</p> <p>Scott possesses a very high level of attention to detail, and significant experience in mechanical design for the Bowen Basin Mining Industry. Being a natural early adopter of technology, Scott is passionate about using Solidworks to its full potential to minimise the amount of human input required, thereby reducing the potential for errors and speeding up the drafting process.</p> <p>Scott is responsible for leading the design and drafting of advanced, innovative, customised, practical products for fabrication that meet specific client requirements and engineering standards, whilst also identifying and addressing any implications or risks.</p> <p>Qualifications:</p> <ul style="list-style-type: none"> • Advanced Diploma of Engineering (Mechanical)
<p>Errol Pleash Project Coordinator</p>	<p>Errol Pleash has 30 years' experience in the maintenance, overhaul and manufacture of mechanical equipment, including:</p> <ul style="list-style-type: none"> • 9 years' experience in project management, manufacture, and overhaul for OEM's and engineering firms who specialise in servicing the Bowen Basin coal industry • 12 years experience as a maintenance fitter with Mount Isa Mines. <p>A born perfectionist, Errol is driven by doing things right the first time. Errol is systematic to his core, and lives by the mantra "do what you said you would do".</p> <p>Errol is responsible for the project management of the company's major projects from concept to delivery, including the management of resources, logistics, budget, timing, risk, quality control and for ensuring client requirements are met.</p> <p>Qualifications:</p> <ul style="list-style-type: none"> • Trade Qualified Fitter and Turner
<p>Vanessa Smith Executive Assistant</p>	<p>Vanessa Smith has 12 years experience in financial management, auditing and administration roles.</p> <p>An unsung hero of the business, Vanessa keeps the administrative side of Jet Engineering in order, allowing the rest of the team to focus on achieving outcomes for customers.</p> <p>Vanessa is responsible for coordinating general enquiries, office administration, accounts administration, payroll and compliance management, and for providing executive assistance to the Directors.</p> <p>Qualifications:</p> <ul style="list-style-type: none"> • Bachelor of Business - Accountancy
<p>Mick Lacey Site Foreman</p>	<p>Mick Lacey has 27 years experience in manufacture, repair and operation of mechanical equipment, including 15 years' experience constructing, maintaining, repairing and operating mining equipment on a large number of mine sites in Australia, New Guinea, and the United States of America.</p> <p>Among Mick's many assets are excellent trade skills, a strong work ethic and a strong focus on customer service.</p> <p>Mick is responsible for managing the installation of products on site, conducting risk assessments, managing the resources and equipment for site installations, and for overseeing health and safety on site and quality control.</p> <p>Qualifications:</p> <ul style="list-style-type: none"> • Trade Qualified Boilermaker



6. COMPLIANCE REQUIREMENTS

Health & Safety	Policy:	Safety is paramount at Jet Engineering. The company has a signed Workplace Health & Safety Policy, and employs a systematic approach to managing workplace health and safety at Jet Engineering and when working from the Client's site.
	Track Record:	Jet Engineering has suffered 4 lost time injuries for a total of 69 hours lost in the 148,000 hours worked since the business commenced trading, with the last lost time injury having occurred on 22 nd October 2012. Jet Engineering's Workcover Rate is currently 1.689% compared to an industry rate of 2.612%.
Security	Client's goods are securely locked inside Jet Engineering's workshop facilities, or stored in the secured hard stand area.	
Environment	Jet Engineering has a signed Environment Policy that applies to all of the work carried out at Jet's premises. When working on site, Jet Engineering abides by their client's Environment Policy and Procedures.	
Quality	Jet Engineering has established and continuously improves business management processes and procedures, including quality control procedures, to maintain high quality standards. A quality management system is currently being developed in line with the requirements of ISO 9001:2008. Engineering drawings comply with AS1100.201-1992: Mechanical Engineering Drawing.	

7. INSURANCE COVERAGE

Public Liability	Limit: \$20,000,000 Insurer: Specialist Underwriting Agency Pty Ltd	Expiry Date: 23 May 2014 Policy Number: TC1301798
Product Liability	Limit: \$20,000,000 Insurer: Specialist Underwriting Agency Pty Ltd	Expiry Date: 23 May 2014 Policy Number: TC1301798
Work Cover	Expiry Date: 30 June 2014	Policy Number: WRA070777610

8. CONTINUOUS IMPROVEMENT

8.1. INNOVATIONS

Jet Engineering was established to fill a void in the engineering market. The proprietors identified that there was a need for engineering services that required a higher level of knowledge than is typically possessed by the average tradesperson, but that also requires more "hands on" knowledge and experience than is commonly found in academically qualified engineers.

This innovative approach still exists in everything that Jet Engineering does, including:

- Designing new products to meet Clients' requirements
- Modify existing products to improve functionality, reliability, maintainability, or operator safety
- Improving business systems to drive improved efficiency and reliability.

8.2. CONTINUOUS IMPROVEMENT PROGRAMS

Jet Engineering's approach to continuous improvement includes the following programs:

- Daily 'Tool Box' meetings with production personnel as a continual improvement strategy. Team members are encouraged to participate in discussions and bring ideas to the table for implementation.
- Monthly BBQ with all team members, with recognition given to milestones (completion of apprenticeships, anniversaries of service, etc) and other significant contributions to the business.
- Open communication with clients for feedback and to evaluate job performance.
- Management regularly attend short courses and seminars that are relevant to their role.
- The business frequently engages consultants and business coaches to drive improvement.

8.3. SKILLS DEVELOPMENT

One of the underlying principles of Jet Engineering is to bring together a great team of talented people, and then keep that team together through minimisation of staff turnover. This is achieved by engaging team members, treating team members with respect, and through creating a workplace where people can enjoy their day's work, feel like they have achieved something, and earn a consistent income to provide a stable lifestyle for their family. The benefit the business reaps from this is that over the years, training provided to team members "accumulates" and increases the level of skills and knowledge within the business.

- Training of apprentices is central to Jet Engineering's operating philosophy. Graduating apprentices continue to provide the company with a quality pool of boilermakers to grow the business into the future.
- As new equipment is introduced, training including the correct use of this equipment as per the manufacturer's guidelines is carried out.
- Regular Safety Training is provided to all staff.

8.4. INDUSTRY ASSOCIATION MEMBERSHIP

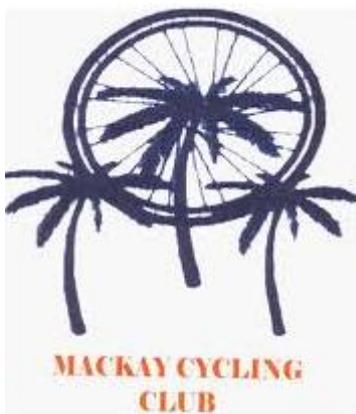


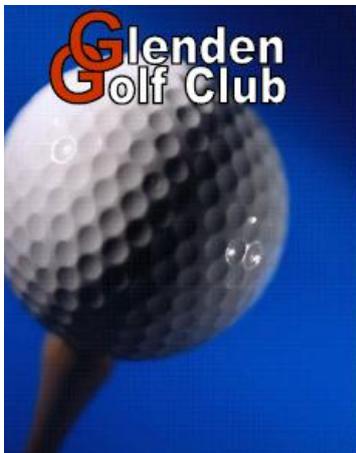
MAIN Member

Jet Engineering is proud to be a member of MAIN Cooperative Limited (Mackay Area Industry Network).

8.5. COMMUNITY ENGAGEMENT

As a locally owned and operated business, Jet Engineering place a high level of importance on giving back to its own community, as well as the communities of its Clients. Jet Engineering has supported the following community organisations:





TIERI DAYCARE ASSOCIATION



Christmas Party For Special Children



DANIEL EAST RACING